HOW TRACTIK CAN HELP YOU COMPLY WITH THE APPROVED CONTRACTOR SCHEME (ACS)

TRACK TIK

The Approved Contractor Scheme (ACS) is a comprehensive set of guidelines that dictate the actions of entities offering security services. Those firms who adhere to the guidelines (and are found to be consistently compliant after yearly inspection), are awarded Approved Contractor Status.

Scoring is done via a 'pyramid' of criteria that details the required scores, standards and compliances. The scheme outlines several target areas and lists requirements in detail, best practices, standards and expectations:

- Strategy
- Processes
- Commercial Relationship Management
- Financial Management
- Resources
- Results
- People
- Leadership
- Corporate & Social Responsibility

You can find more detail about the regulation [here](#).

Read on for a detailed look at how TrackTik can specifically help you master the new regulation and operate, fully, within its parameters.

Let's get started...

STRATEGY:
THINK AHEAD. ACT IN ADVANCE.

According to the ACS, your approach to business should enable the delivery of value to all stakeholders as well as services, according to required standards. You'll also need to demonstrate adherence to an effective internal and external communications strategy.
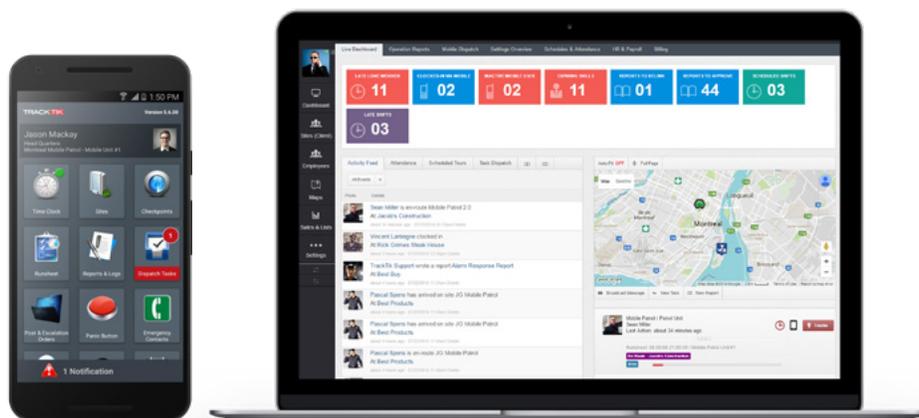
TrackTik's Trends & Analytics and Business Intelligence tools allow you to gain valuable insights into your operations and procedures. The result of this is transparency and sustainable communication to clients, consumers and stakeholders at large.

With these features you can demonstrate the processes that are best serving your needs and bringing value to your stakeholders. Likewise, you can propose and adopt changes using data that everyone has access to--and understands.

PROCESSES:
CLEARLY IDENTIFY FIRMWIDE CORE RESPONSIBILITIES.

So what of processes? Well, the ACS states that your firm must have clearly identified its service delivery process(es). Every firm will now need a sound plan to ensure the continuity, management and monitoring of said service(s).

This is an easy task with a trifecta of TrackTik's major features: Guard Tour, Live Dashboard and Dynamic Tracking. Along with cultivating accountability at your frontlines, our platform also ensures the optimal performance of your frontline staff. The functionalities of these features are in themselves, a demonstrable method by which to identify and enforce service delivery directives.

COMMERCIAL RELATIONSHIP MANAGEMENT:
EASY TO READ. EASY TO MANAGE.

By now you can see that one of the main priorities of the Approved Contractor Status, is to ensure transparency and the efficient delivery of services to clients, customers, vendors and consumers.This should be at the forefront of the core values for any successful company.

Our Contracting and Invoicing tools bring an easy customization to billing. You can adapt specifics to the needs of each client, with clear, concise and detailed overviews.

The Guard Tour tool, provides all the data you need to execute deliverables laid out in any security strategy as agreed upon by you and your client.

The Client Portal offers secure access to report histories, incident analytics and a real time view of activities on-site(s). The portal, is an effective way to ensure the accessibility of information in a way that is secure and easy to view. In turn you'll facilitate communication at all levels.

FINANCIAL MANAGEMENT:
MAKE YOUR CLIENT'S DOLLARS MAKE SENSE.

TrackTik has the capability to be a financial forecaster and manager all in one. You'll have tools at your fingertips to support:

- Contracts
- Invoicing
- Payroll
- Accounting
- Businesses Planning

Automate reconciliation and execute powerful reporting functions to generate at-a-glance overviews of deficits, areas of improvement; strengths and best practices. With TrackTik you can plan and strategize the best moves at the financial level, while remaining transparent with your stakeholders and mitigating risk.

Our Business Intelligence tool takes you a step further into strategic territory by providing actionable insights that increase your operational effectiveness. And who wouldn't want to optimize business and financial management with the click of a few buttons?

RESOURCES:
WHAT IS YOUR CONTINGENCY PLAN?

It is essential to have a system of back-ups and contingencies and to ensure that these elements are readily available. These are now regulated requirements of the ACS.
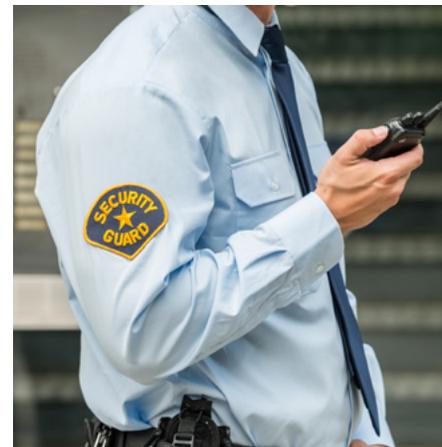
As mentioned, our Back Office Management Suite can help streamline and reduce the time required for administrative tasks. From operations to invoicing to scheduling, this integrated system of data collection and reconciliation makes adherence to this particular element of the ACS easier than ever before.

The Live Dashboard is a real-time exchange of information and updates that also alerts essential staff in case of emergencies and/or incidents. And serves as a consistent and reliable source of pertinent, up-to-date information.

PEOPLE:
MANAGE AND APPRAISE YOUR HUMAN RESOURCES.

This is one of the most important, yet often most neglected building block to good business practices: your people. Accredited Contractors must now have clear and defined human resources policy and procedures, while dispatching only the best trained staff to deliver superior security services. In regards to managing staff, there is now, a regulated obligation for contractors to meet the requirements of the UK's Working Time Directive (WTD).

Administrative staff will be alerted to overtime occurences by site and manage time off and shift changes with TrackTik's Scheduling and Attendance tool. While the platform's powerful tracking and data recording, it also enables an objective appraisal of employees. When used together, these tools give a clear focus on HR policies and regional regulations like the WTD.

LEADERSHIP:
ARM YOUR STAFF WITH ACCESS TO POWERFUL INSIGHTS

Empower those in leadership roles at your firm, with actionable insight. Keep lead staff motivated and engaged by allowing them the ability to make informed, data driven decisions.

Our Trends & Analytics tool gives team leads the capacity to 'lead from the front' and review and improve their skills. Two things that are actually requirements of the new ACS.

From heat maps to pie charts; to bar charts and area charts. Information is accessible and informative. Together with your lead staff, you can relay data gathered in the field to your clients in ways that are transparent and provide specific and justifiable decision making processes.

CORPORATE AND SOCIAL RESPONSIBILITY:
JOIN THE SOCIAL CHANGE MOVEMENT

The new ACS requires that companies demonstrate active management of the impact of its services on society. TrackTik understands that for a firm like yours, navigating ongoing challenges and this new era of rapid change is nearly impossible. These things seem to fall lower on the list of priorities, especially when pitted against directives like satisfying stakeholders or protecting your bottom line. It is definitely a full time role in and of itself, to keep up with constantly changing rules of sustainability, carbon footprint reduction, etc.

But here is where TrackTik can help: GPS history, detailed incident analysis and improved guard accountability are all ways in which you can actively and proactively lend a positive impact to your community. Use TrackTik comes improved safety for employees and ongoing, effective protection of staff and essential community facilities.

Likewise, this cloud-based system significantly reduces material waste (particularly paper) and your operation's carbon footprint.

Automated adherence to scheduling and overtime regulations helps you maintain employee well-being and environmental impact, alongside other top priorities.

RESULTS:
MEASURE AND IMPROVE. RINSE. REPEAT.

In order to secure Accredited Contractor status, firms must demonstrate that they have the capacity to measure and improve:

- Key customer and consumer indicators
- Consumer perception of its organisation, its people and its services
- Indicators for the way in which it supports the community and the environment in which it operates
- Key outcomes and financial indicators critical to the business

The above list is not only a subset of requirements of the ACS but an astute summary of the functions and capabilities of TrackTik . Each suite of tools gives you a multi-dimensional view of the performance, analytics and demonstrable impacts of your firm's operations--on demand. Measure and improve every action and target weaknesses in ways that are informed. Maintain and add value to your reputation and ROI while keeping a pulse on the needs of those players that directly affect by your operations.

Change is an inevitable element of any industry, while adaptability, is a prerequisite if you wish to succeed. It can feel near impossible to make the needed adjustments and elevate your business functions while remaining competitive.

TrackTik is a platform integral to the upkeep of a service standard that is consistent and reliable and allows for planning with foresight. And now, it is an essential tool in adhering to regional statutes and regulations just like the Accredited Contractor Scheme.

ABOUT TRACKTIK

TrackTik's easy-to-use software for security professionals drastically simplifies how you manage your workforce, streamline processes, and gain operational insight. Mobile and web-based, this powerful suite of tools connects people in the field and clients to your managers with real-time data. The Live Dashboard centralizes and displays key metrics, so you can make better decisions supported by data.

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FIND OUT MORE

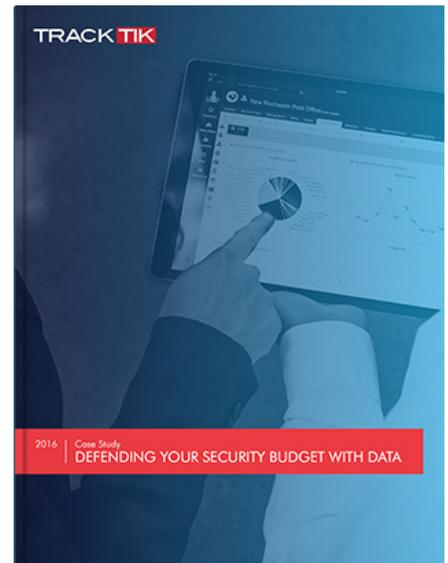Here are some more white papers you might like to read.

Top 10 Features to Look for in a Workforce Management Platform

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Defending your Security Budget with Data

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